

# SHAPING TOMORROW



# 2023 ANNUAL GENERAL MEETING

**30 NOV 2023**  
**SCICOM (MSC) BERHAD**

## **AGM AGENDA**

- **Financial Overview**
- **Sustainability Performance**
- **Q&A**

# FINANCIAL OVERVIEW

# OVERALL PERFORMANCE

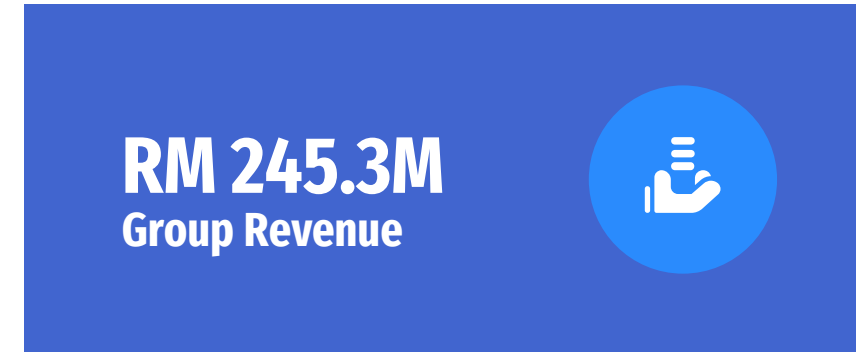
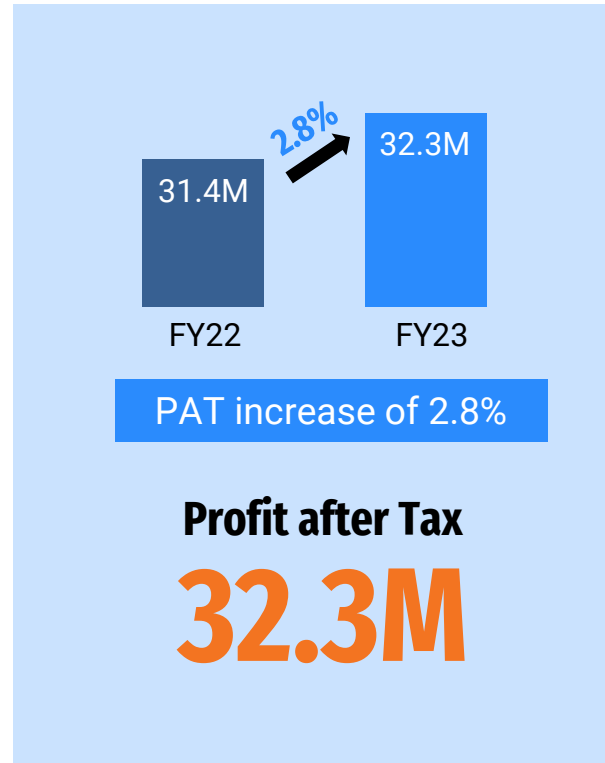
## Revenue and Profit

Scicom delivered revenues of RM245 million.

- RM245.3 million – Revenue
- RM41.9 million – Profit before Tax
- RM32.3 million – Profit after Tax

### Sustainability performance

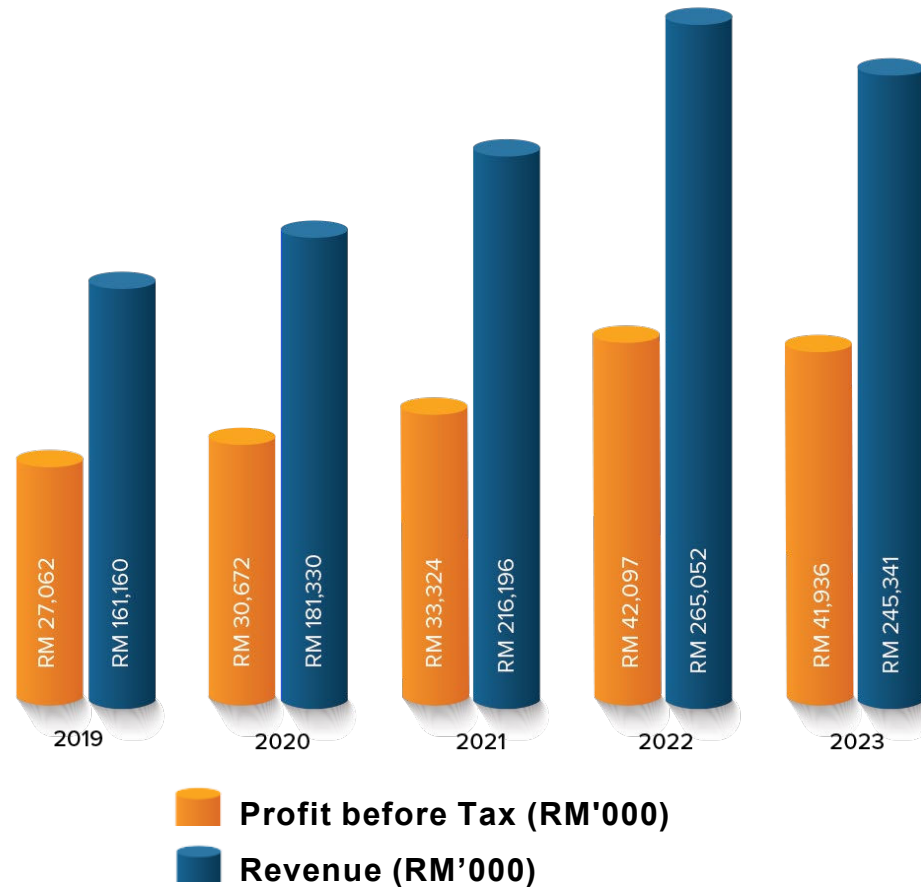
- **FTSE4Good Bursa Malaysia** Sustainability Index score 2.9 out of 5.
- Included in Forbes for ‘**Best Under a Billion 2023**’ category.



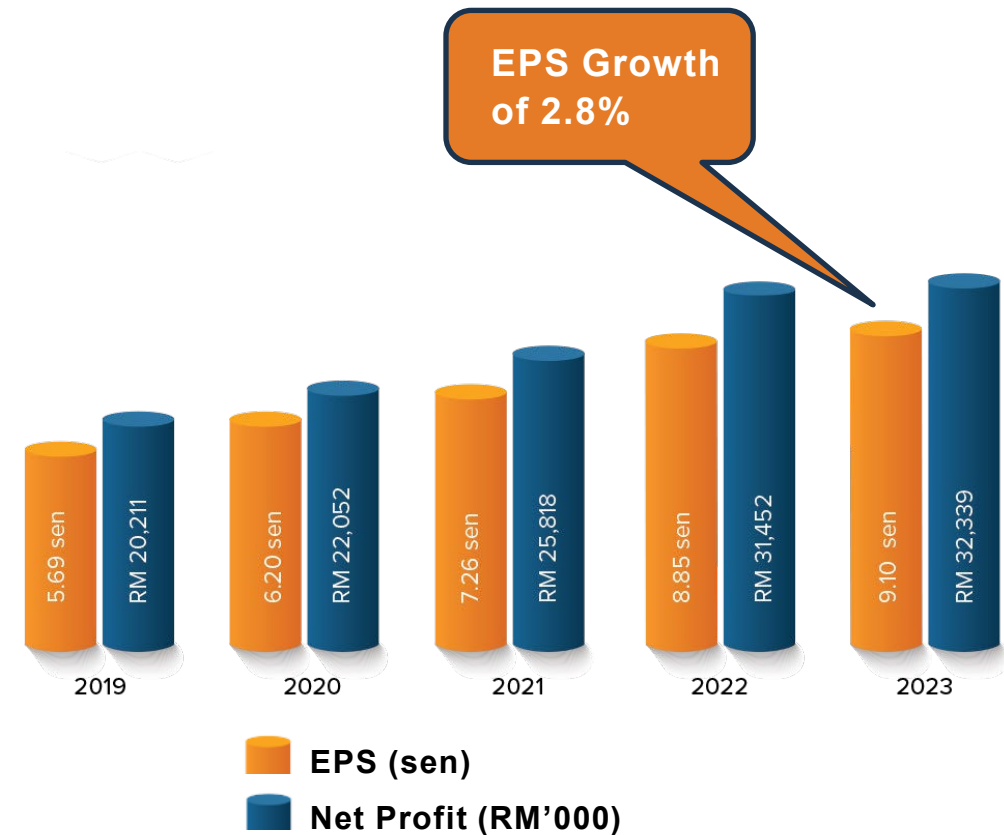
# FINANCIAL PERFORMANCE

## Revenue, PBT, PAT, and EPS

**Profit before Tax & Revenue**  
(in RM'000)



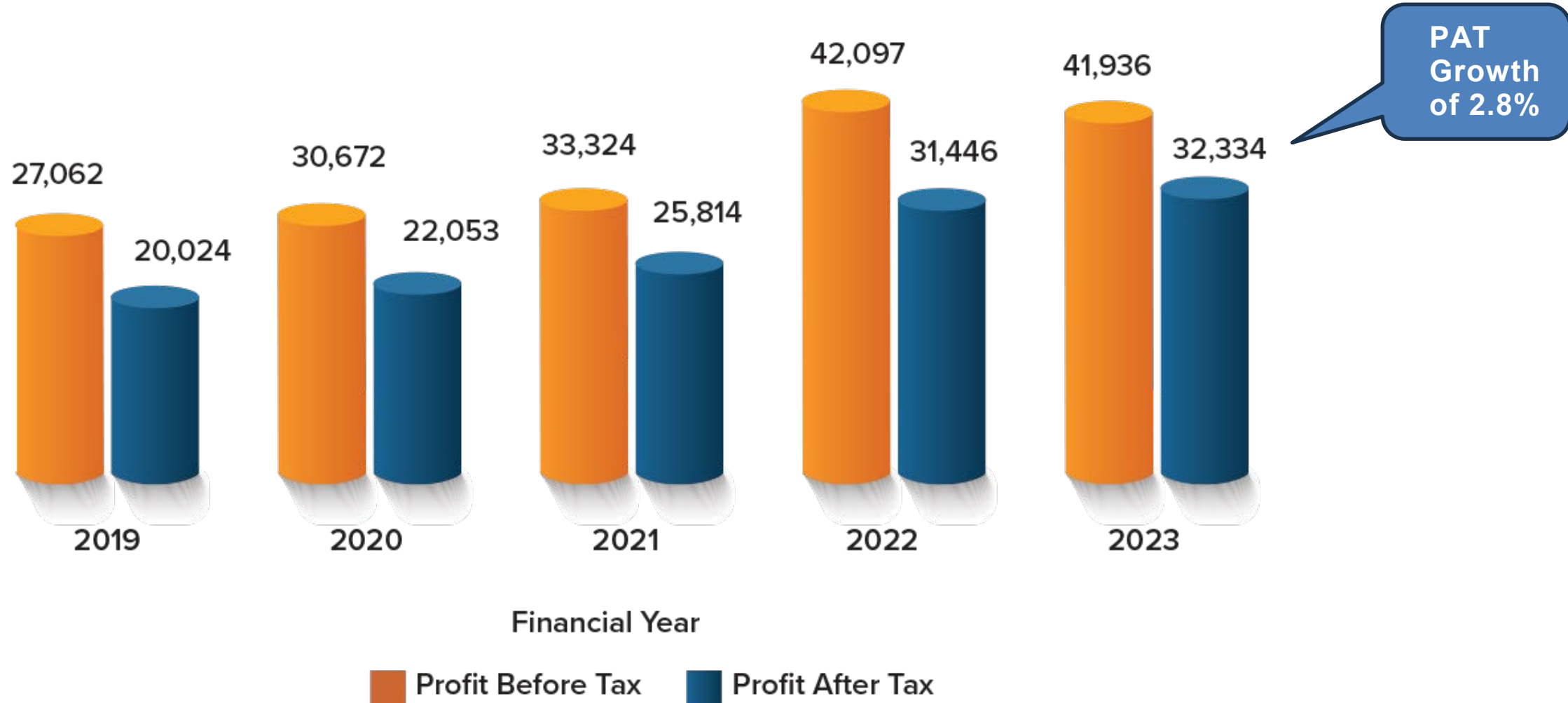
**Earning Per Share (sen) & Net Profit Attributable To Owners Of The Company**  
(in RM'000)



# FINANCIAL PERFORMANCE

## Group Profit – PBT and PAT

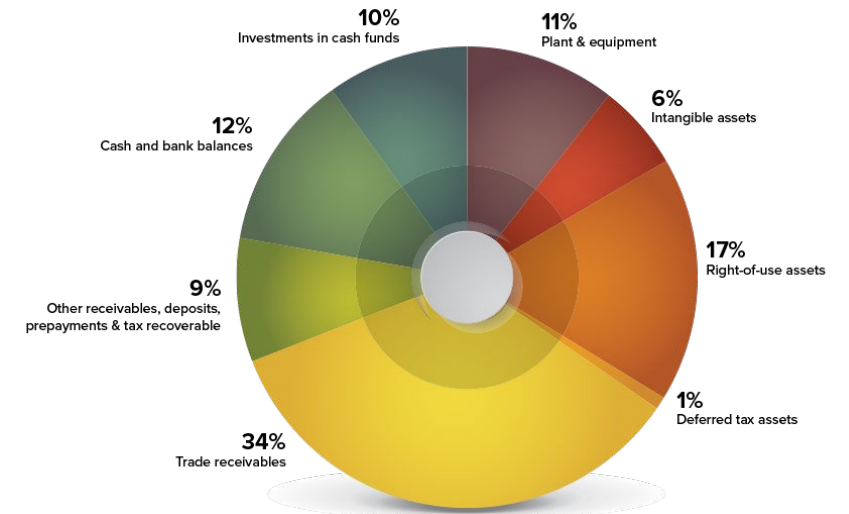
In FY2023, the Group recorded a profit before tax of RM41.9 million and profit after tax of RM32.3 million



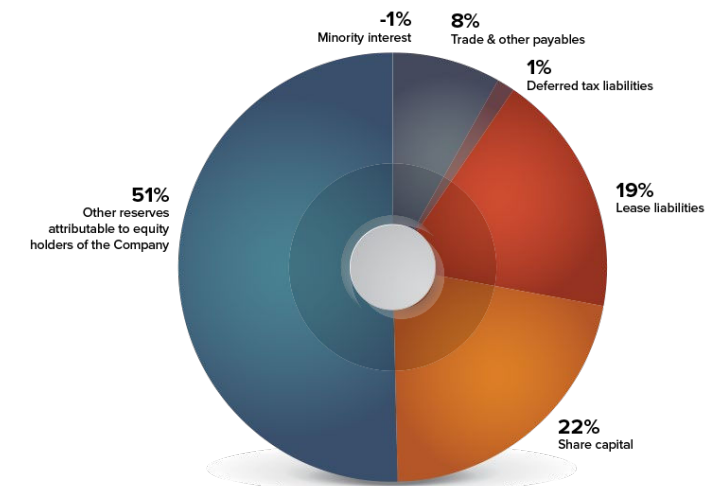
# FINANCIAL PERFORMANCE

## Balance Sheet

Strong balance sheet with zero gearing and net cash of **RM36.1 million**



**TOTAL ASSETS**



**TOTAL LIABILITIES, CAPITAL AND RESERVES**

**TOTAL ASSET**  
RM 162.0 M

- Fixed and Intangible asset – **RM26.9 million**
- Right-of use assets – **RM27.8 million**
- Deferred tax assets – **RM1.4 million**
- Trade and Other Receivables and tax recoverable – **RM69.8 million**
- Cash and bank balances and investment in cash funds – **RM36.1 million**

**TOTAL LIABILITIES**  
RM45.7 M

- Payables and deferred tax – **RM15.6 million**
- Lease liabilities – **RM30.1 million**

**SHAREHOLDERS EQUITY**  
RM 116.3 M

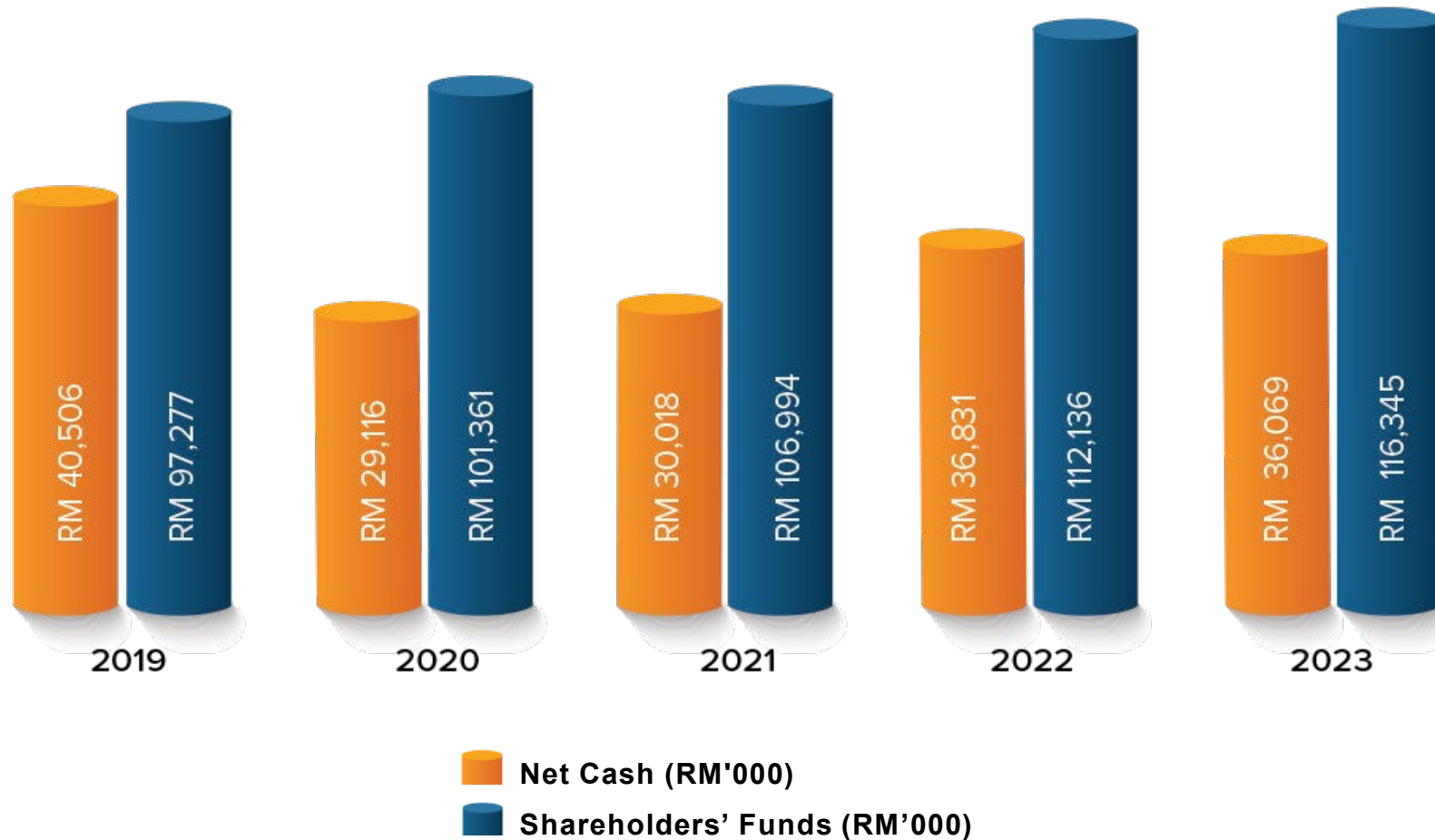
- Share Capital – **RM35.5 million**
- Reserve – **RM80.8 million**

# FINANCIAL PERFORMANCE

## Shareholders' Funds and Net Cash

In FY2023, the Group continues to have zero borrowings and maintains a net cash position of RM36.1 million.

Shareholders' Funds & Net Cash (in RM'000)

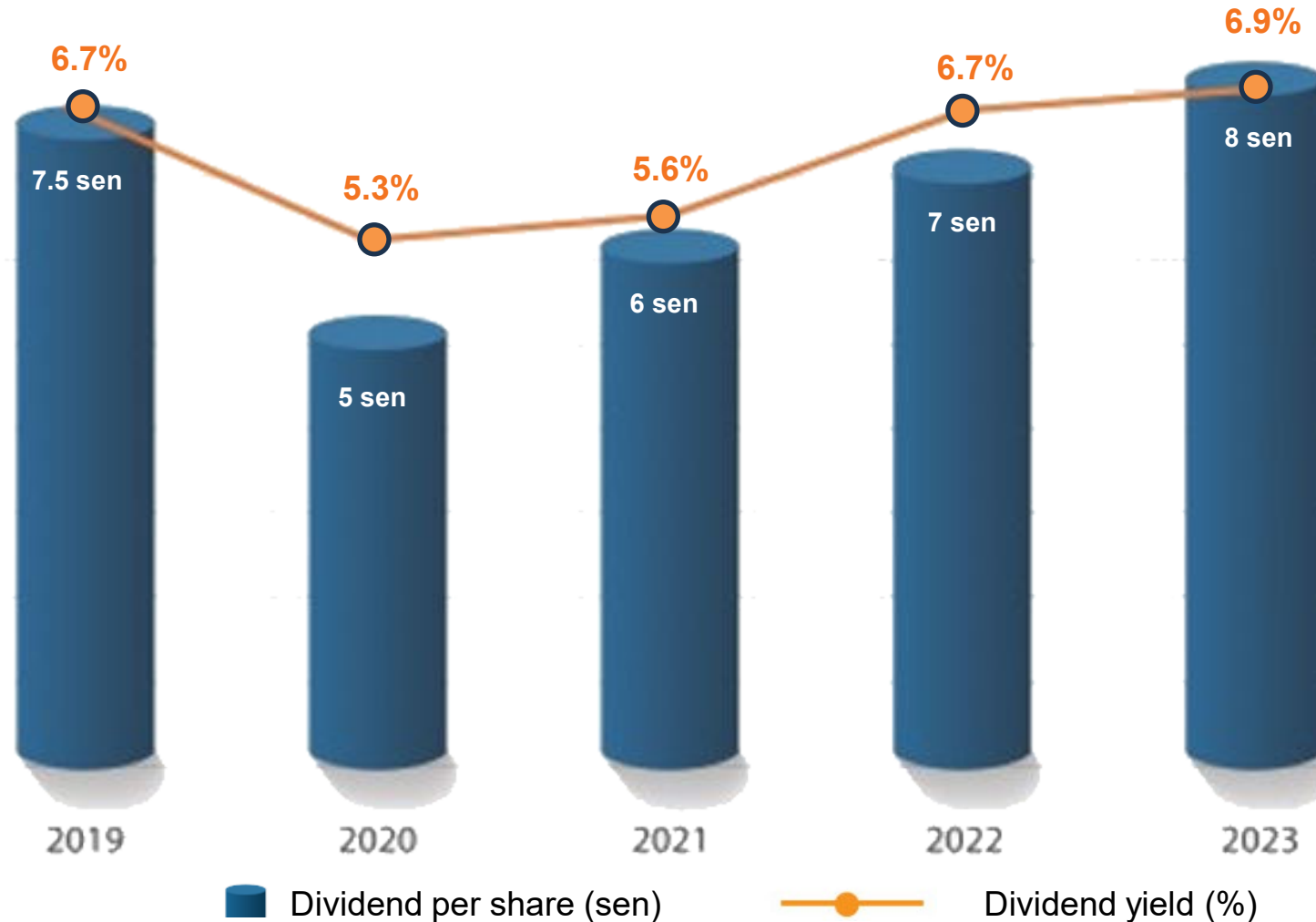




## RETURN TO SHAREHOLDERS

### 8 sen dividend per share, 87.9% dividend payout ratio

The total dividend declared for FY2023 was 8.0 sen per share, equivalent to RM28.4 million, reflecting an **87.9% dividend payout ratio** against net profit.



**Dividend Yield of 6.9%**

**8 sen per share, i.e.,  
87.9% dividend  
payout ratio**

## CASH FLOW & CAPITAL ALLOCATION

Disciplined capital allocation that provides Return to Shareholders



### STRONG CASH FLOW

- Disciplined financial management
- Capital-light model
- Efficient operating expense structure

### SMART & DISCIPLINED CAPITAL ALLOCATION

- Invest in the business
  - Capital Expenditures: 15.9% of operating cash flow
- Return to Shareholders
  - Dividend of 8 sen per share
  - Dividend payout ratio of 87.9%
  - Dividend yield of 6.9%

# **SUSTAINABILITY PERFORMANCE**

# SUSTAINABILITY STRATEGY

## FY2023 Sustainability Achievements & Highlights

### FTSE4GOOD RATING



**SCICOM'S SCORE: 2.9/5**

<p>Revenue <b>RM245.3 million</b></p>	<p>Net Profit <b>RM32.3 million</b></p>	<p>Net profit increased by <b>2.8%</b></p>
<p>Dividend payout ratio increased from 79.1% in FY2022 to <b>87.9%</b> FY2023</p>	<p>EPS increased from 8.85 sen to <b>9.10 sen</b></p>	<p>Dividend payout increased by 1.0 sen to <b>8.0 sen</b> (FY2022: 7.0 sen)</p>
<p>Successfully completed 218.6 million transactions in the form of voice, social media, data processing and visa processing during the financial year</p>		



## 2023 Award

**Forbes Asia**  
**BEST** UNDER A  
**BILLION**  
2023

**Forbes 'Best Under a Billion 2023' recognises 200 small and mid-sized publicly traded companies in the Asia-Pacific region that have excelled despite global challenges like inflation and rising costs.**



### **BPO**

Customer Service BPO



### **GOV-TECH**

Digital Government Solutions



### **DIGITAL**

Digital Commerce Solutions



### **EDUCATION**

Corporate Education, Training Programmes

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)

## Scicom's ESG vision and mission

At Scicom, our commitment to accelerating sustainable and inclusive growth informs and guides our Environmental, Social, and Governance (ESG) agenda.



### Sustainability Vision

Envisioning a future where people and the planet benefit from our unwavering integrity, teamwork, relentless innovation, and unmatched quality.



### Sustainability Mission

To harmoniously blend our core values of people, integrity, teamwork, innovation, and quality into sustainable practices.

### How we bring our strategy to life



#### Clients

Sustainably enhance clients' customer experience and business performance.

#### People

Support staff well-being, foster a culture of continuous learning, and promote a diverse and inclusive workplace.

#### Communities

Strengthen local communities via charities, pro bono activities, and community building efforts.

#### Climate

Support sustainability practices that reduce Greenhouse Gas (GHG) emissions. Implement strategies to reduce environmental impact.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) ESG framework creates value for stakeholders

Creating a more sustainable, inclusive, and growing future for all

## ESG FRAMEWORK to accelerate sustainable and inclusive growth

### Economic

- Develop and deliver sustainable business solutions that create value for our customers, employees, shareholders, and communities.
- Invest in digital solutions to improve operational efficiencies and enhance customer experience and satisfaction.
- Implement and enhance cybersecurity measures to protect our IT infrastructure from cyberattacks, data breaches, and other risks.

### Environment

- Continuously identify, evaluate, and implement energy efficiency initiatives to reduce our consumption of energy and resources.
- Reduce waste through waste prevention, recycling, and promote awareness and participation among employees and stakeholders.
- Increase awareness and understanding of environmental policy initiatives within the Group through training, communication, and engagement.

### Social

- Provide a safe and healthy workplace for all employees. Prevent sexual harassment and violence.
- Promote equal employment opportunities and prevent discrimination of any kind.
- Offer competitive compensation and benefits packages and create a positive work environment for all employees.
- Improve employee competency levels by providing relevant training programs.
- Actively encourage employees to get involved in community-based initiatives, charity, and/or other social work.

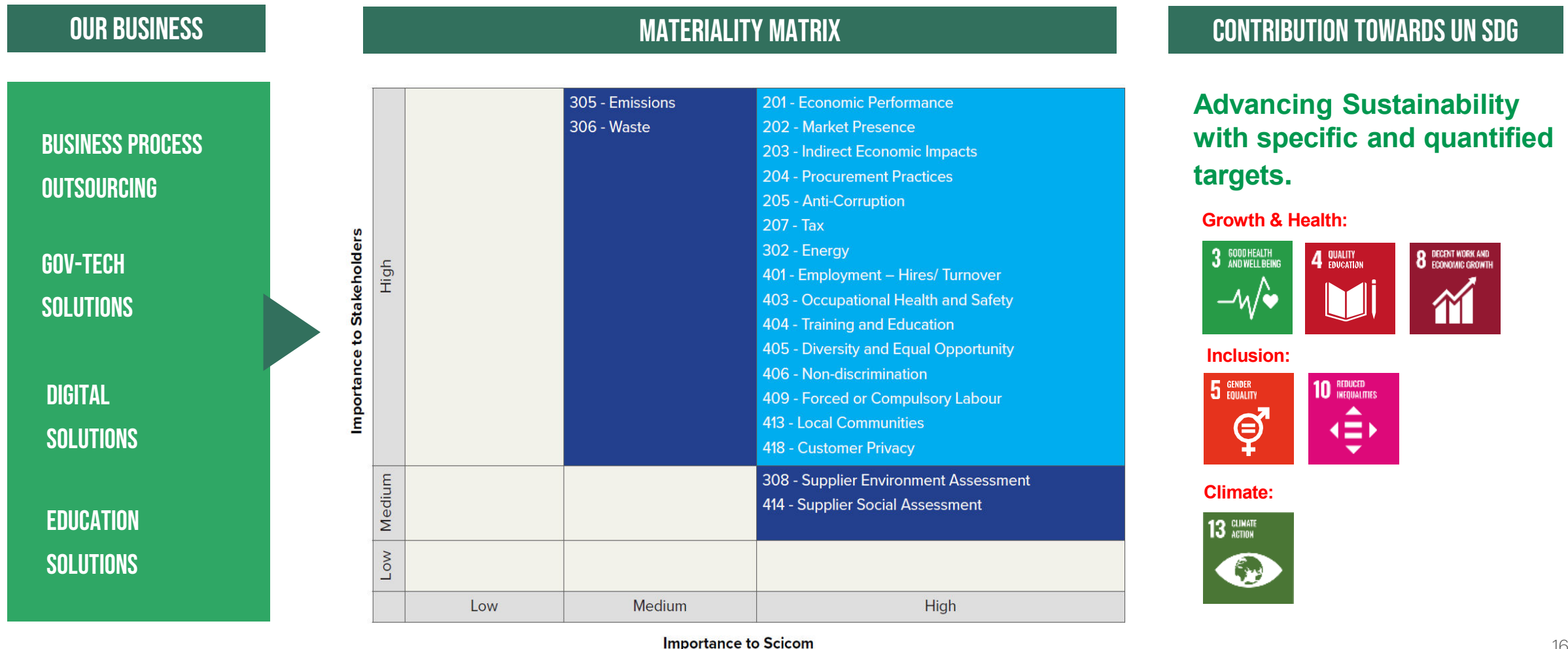
### Governance

- Ensure that all ESG and sustainability initiatives have top-down buy-in from the Board of Directors and Senior Management Team.
- Key Performance Indicators (KPIs) for sustainability are incorporated into the performance evaluation of the Senior Management Team. Track and monitor all sustainability initiatives.
- Engage and maintain meaningful relationships with stakeholders to ensure that their perspectives are considered in the development and implementation of sustainability initiatives.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)

## Approach to ESG that creates value for stakeholders

Our ESG priorities were identified through periodic materiality assessments and are integral to the Group’s broader sustainable and inclusive growth strategy





# SHAPING TOMORROW

## Scicom is well positioned for future growth

Scicom will maintain its market leadership for Digital and Customer Experience solutions by continuing to blend proven expertise with best-in-class digital technology, industry domain expertise, and great people.



Strong presence in SEA region.  
Deep understanding of industries it serves.

**TRUSTED**

- Domain expertise for major verticals
- Process Excellence



Investments in digital platforms – AI, Cloud, Security, Blockchain, Data Analytics

**TECHNOLOGY**

- Generative AI, LLM for Knowledge Base, Conversational Commerce
- Innovative blockchain solutions



Moving up the value chain to provide complex solutions

**PROVEN**

- Driving positive outcomes for diverse industry verticals.
- Focus on high growth clients



Focus on Talent & Employee Satisfaction

**TALENT**

- Highly engaged employees
- Strong focus on talent development & rewarding high performers

# QUESTIONS & ANSWERS (Q&A)

# SHAPING TOMORROW



# THANK YOU